mini book with maxi marketing inspiration

"Sell the problem you solve. Not the product."

de Marketeer

Quotes of old masters and young wolves.

About marketing, communication,
business and life itself.

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Bart Spiessens

"Good marketing makes the company look smart. Great marketing makes the customer feel smart."

to

"The best way to predict the future is to create it."

Joe Chernov

Peter Drucker

"Marketing takes a day to learn and a lifetime to master." **Philip Kotler**

"The best marketing doesn't feel like marketing."

Tom Fishburne

"I've learned that people will forget what you said, people will forget what you did, but people will never forget how you made them feel."

Maya Angelou

"A brand is no longer what we tell the consumer it is.
It is what consumers tell each other it is."

Scott Cook

"If you do what you've always done, you'll get what you've always gotten."

Tony Robbins

"Think big
and don't listen to people
who tell you it can't be done.
Life's too short
to think small."

Tim Ferriss

"It's quite fun to do the impossible." **Walt Disney**

"Martin Luther King did not say: I have a mission statement."

Simon Sinek

"Marketing is too important to be left to the marketing department."

David Packard

"Business has only two functions: marketing and innovation."

Milan Kundera

"Marketing is no longer about the stuff that you make, but about the stories you tell."

"There is nothing more valuable than a spotless reputation."

Seth Godin

William Shakespeare

"If you don't like what's being said, change the conversation."

Don Draper

"Content marketing is really like a first date. If all you do is talk about yourself, there won't be a second date."

David Beebe

"Here's my whole marketing idea: treat people the way you want to be treated."

Garth Brooks

"Advertising brings in customers, but word-of-mouth brings in the best customers."

Jonah Berger

"Nobody counts the number of ads you run. They just remember the impression you make."

"Simplicity is the ultimate sophistication."

Bill Bernbach

Leonardo Da Vinci

"Your brand is just a perception, and perception will match reality over time."

"I never dreamed about success.
I worked for it."

Elon Musk Estée Lauder

"If I asked my customers what they wanted, they would have said a faster horse."

Henry Ford

"There is no more B2B or B2C. It's H2H: Human to Human."

Bryan Kramer

"It's failure that gives you the proper perspective on success."

Ellen Degeneres

"If you obey all the rules, you miss all the fun."

Katharine Hepburn

"If everything seems under control, you're not going fast enough."

Mario Andretti

"Making the simple complicated is commonplace.
Making the complicated simple, that's creativity."

Charles Mingus

"Those who can't change their minds, can't change anything."

George Bernard Shaw

"A mind is like a parachute. If doesn't work if it is not open."

Frank Zappa

"When you talk, you are only repeating what you already know. But when you listen, you may learn something new."

Dalai Lama

"If dogs don't like your dog food, the packaging doesn't matter."

Stephen Denny

"The hard part is implementing the decision, not making it."

Guy Kawasaki

"Your most unhappy customers are your greatest source of learning."

Bill Gates

"Design is not just what it looks like and feels like.
Design is how it works."

Steve Jobs

"If people like you, they'll listen to you, but if they trust you, they'll do business with you."

Zig Ziglar

"Life is what happens to you while you're busy making other plans."

John Lennon

"Business opportunities are like buses, there's always another one coming."

Richard Branson

"Mass advertising can help build brands, but authenticity is what makes them last."

Howard Schultz

"The only place where success comes before work is in the dictionary."

Vidal Sassoon

"Don't worry about people stealing your design work. Worry about the day they stop."

Jeffrey Zeldman

"Make every detail perfect and limit the number of details to perfect."

Jack Dorsey

"The most dangerous poison is the feeling of achievement.
The antidote is to every evening think what can be done better tomorrow."

Ingvar Kamprad

"If you're not failing now and again, it's a sign you're not doing anything innovative."

Woody Allen

"We can't solve our problems with the same thinking we used when we created them."

Albert Einstein

"The secret of change is to focus all of your energy not on fighting the old, but on building the new."

Socrates

"It always seems impossible until it's done."

Nelson Mandela

More inspiration: www.demarketeer.be/boek

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